

PROXY AUTHORISATION

As a shareholder of Österreichische Post Aktiengesellschaft (Austrian Post), I hereby authorise

Michael Knap, Vice-President of the Austrian Shareholder Association (IVA),

to represent me/us at the Annual General Meeting of Austrian Post, 1010 Vienna (Commercial Register Number FN 180219 d, ISIN AT0000APOST4) on April 20, 2017 at 10:00 a.m., Hall F of the Wiener Stadthalle, Roland Rainer Platz 1, 1150 Vienna, and to exercise, on my behalf, my voting rights to which I am entitled as a shareholder of Austrian Post.

In particular, I authorise the proxy holder appointed above to exercise, on my behalf, the right to vote on all items on the agenda of the Annual General Meeting as listed below and thus pass resolutions on these items:

- 1. Presentation of the annual financial statements including the Management Report, Corporate Governance Report, consolidated financial statements, Group Management Report and the Report of the Supervisory Board for the 2016 financial year
- 2. Resolution on the appropriation of the balance sheet profit
- 3. Resolution on the discharge of the members of the Management Board for the 2016 financial year
- 4. Resolution on the discharge of the members of the Supervisory Board for the 2016 financial year
- 5. Resolution on the remuneration of the Supervisory Board members
- 6. Resolution on the appointment of the auditor of the annual financial statements and of the consolidated financial statements for the 2017 financial year
- 7. Resolution on
 - a) an amendment to the Articles of Association in Section 18 Para 2 ("General Shareholders' Meeting Participation") and
 - b) an addition to the Articles of Association in the form of a new Section 25 ("Place of Jurisdiction")
- 8. Renewed resolution to grant authorisation to the Management Board
 - a) to buy back the Company's own shares (treasury shares) pursuant to Section 65 Para 1 (4) and (8), Para 1a and 1b Austrian Stock Corporation Act (AktG), both via the stock market and over-the-counter, to a maximum of 10% of the Company's share capital, also with the exclusion of pro rata shareholder rights of repurchase which may accompany such an acquisition (reverse exclusion of subscription rights)
 - b) pursuant to Section 65 Para 1b AktG, to decide on another mode of disposal for selling or utilizing the Company's own shares, i.e. other than by way of the stock market or a public offering, while applying – "mutatis mutandis" – the rules on the exclusion of shareholder subscription rights;
 - c) to decrease the share capital by redeeming these treasury shares with no further resolution of the Annual General Meeting;
 - d) whilst revoking the corresponding authorization in accordance with the resolution on item 10 of the agenda passed by the Annual General Meeting on April 15, 2015.

I specifically authorise the above-mentioned proxy holder to cast my vote in reference to items 2 to 8 as indicated below (mark the appropriate box; in cases where no instructions are given proxy is not valid) on the resolutions proposed by the Management Board and the Supervisory Board and on the resolutions proposed by shareholders pursuant to Section 110 AktG, which in line with the Invitation to the Annual General Meeting are available on the Website of the Company at <u>www.post.at/ir</u> for downloading.

| TOP 2 | | | |
|--------|-----|----|------------|
| | YES | NO | Abstention |
| TOP 3 | 0 | 0 | 0 |
| | YES | NO | Abstention |
| TOP 4 | 0 | 0 | 0 |
| | YES | NO | Abstention |
| TOP 5 | 0 | 0 | 0 |
| | YES | NO | Abstention |
| TOP 6 | 0 | 0 | 0 |
| | YES | NO | Abstention |
| TOP 7a | 0 | 0 | 0 |
| | YES | NO | Abstention |
| TOP 7b | 0 | 0 | 0 |
| | YES | NO | Abstention |
| TOP 8 | 0 | 0 | 0 |
| | YES | NO | Abstention |
| | 0 | 0 | 0 |

I/We acknowledge the fact that the proxy holder does not accept any instructions to speak at the Annual General Meeting, to voice objections to any resolutions, to pose questions or to make proposals at the Annual General Meeting on behalf of the shareholder.

I/We acknowledge the fact that the pre-requisite for having a proxy holder exercise voting rights at the Annual General Meeting on behalf of a shareholder is proof of shareholding on the record date i.e. the Company has received deposit confirmation in the form of a safe custody receipt pursuant to Section 10a Stock Corporation Act no later than April 14, 2017 in accordance with the stipulations contained in the Invitation to the Annual General Meeting and at one of the designated addresses.

(Name/Company name and address/headquarters of the shareholder in block letters)

(Place/date) (Signature/Company signature / Facsimile of the signature)

IMPORTANT INFORMATION:

We request that the proxy authorisation form be sent to one of the following addresses no later than April 19, 2017 at 4 p.m.:

| By fax: | +43 (0) 1 8900 500 – 75 |
|------------|--|
| By E-mail: | anmeldung.post@hauptversammlung.at, in which case the proxy authorisation must be attached to the E-mail in text form, for example as a PDF file |
| By mail: | c/o HV-Veranstaltungsservice GmbH AGM Austrian Post Köppel 60, 8242 St. Lorenzen/Wechsel, AUSTRIA |